



Fulcrum Digital Transforms its Management Reporting by Leveraging Percipere's Financial Planning and Analysis Expertise on SAP Analytics Cloud

Company Name: Fulcrum Digital

Website: www.fulcrumdigital.com

Industry: Digital Solutions

Headquarters: NY, USA

Employees: 1000+



Fulcrum Digital is a leading platform and digital solution engineering company uniquely positioned to deliver on the end-to-end process from technology consulting, enterprise application & platform provision, and full-scale implementation.

Challenges:

Fulcrum Digital was facing the following challenges:

- Inadequate processes to arrive at business vertical profitability with allocated indirect costs where a particular vertical is accessible only to the business owner of a specific vertical through user access.
- Uncertainty around the accuracy of data due to a lot of error-prone post-processing on MS Excel spreadsheets
- Unable to get the project profitability reports for measuring the percentage



Why Fulcrum Digital Chose Percipere:

The professional services company wanted to automate their complex management reporting process. The requirement revolved around integrating the current SAP Cloud ERP system environment with SAP Analytics Cloud for actuals and building the reporting pack in the SAP Analytics Cloud environment with planning forecasting features.

A 52-week rolling forecast was for Fulcrum Digital Group, and the solution we built could handle the weekly changes through its state-of-the-art multiple versions controlling feature.

The Solutions:

SAP Analytics Cloud

SAP Cloud ERP

Process Intelligence

Business Benefits:

95%

reduction in Manual errors



Multiple reports within the cost and revenue planning cockpit give the user a holistic view of the combined actuals and forecast figures

73%

reduction in FTEs for analytics & reporting teams in India



Personalised SAP Analytics Cloud Dashboards for the senior management accessible on their personal devices for real-time insights

80%

savings in Processing Time



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