



Percipere and OS Doors – Unlocking Greater Growth and Efficiency with SAP S/4HANA® Public Cloud Edition and PerciScan

Company Name: OS Doors

Website: osdoors.com

Industry: Bespoke manufacturer

Headquarters: Northern Ireland

Employees: 350+



OS Doors manufactures kitchen and bedroom doors in over 6,000 styles, colours and finishes. The company serves independent tradesmen, construction contractors and large-scale distributors across the Republic of Ireland and the UK.

Challenges:

Inefficient, disconnected legacy systems hampered the company's performance:

- Stock management and order fulfilment issues due to the online order system's limited integration and reporting capabilities.
- Disparate systems for finance, procurement, warehousing, and manufacturing, lacking cohesion.
- Lacked a single source of truth for critical data, including purchase orders, goods receipts, invoice matching, and SKU management.



Why OS Doors Chose Percipere:



Percipere showed us they were the team that we could trust. Not only are they professional and experienced with ERP implementations, they demonstrated the confidence that we needed to see as we start our digital transformation. They understand our challenges and are implementing solutions that will make us more efficient and give us a strong foundation for continued growth.

Matt Woolhouse, Finance Director at OS Doors

- Demonstrated deep manufacturing knowledge and a track record of successful Cloud ERP implementations for SME manufacturers and distributors in the UK and Ireland.
- Conducted deep-dive sessions, detailing process flows and addressing all of OS Doors' key requirements, including pricing structure and rebates.
- Offered extensive support and guidance, enabling OS Doors' Finance Director to secure board-level project approval.
- Ability to integrate OS Doors' bespoke manufacturing system with the cloud ERP.

The Solutions

SAP S/4HANA Cloud Public Edition

- Can handle the complexities of OS Door's made-to-measure manufacturing with ~1.6 million SKUs.
- Robust and scalable cloud platform.
- Industry 'best practices' out-of-the-box.
- Quick access to critical business intelligence through dashboards and advanced reporting.

SAP Business Technology Platform (BTP)

- Digital Payments for faster & secure TIL payments.
- Process automation for Bank statement reprocessing.
- SAP HANA Cloud & Integration Suite for Integration with MES for Production Order Scheduling & confirmation, Salesforce for Order data capture.

PerciScan Warehouse Scanning App (Percipere's own IP)

- Percipere's own solution to streamline warehouse operations
- Effectively track and manage inbound and outbound logistics.
- Cloud-native and mobile-first inventory scanning application for SAP S/4HANA Cloud.

Expected Benefits:

An integrated, scalable solution that will serve as a single source of truth:



Increased sales volume by identifying dynamic trends and popular products.



Supporting future growth by enabling data-driven insights and decision-making.



More time for strategic activities and boosting efficiency by automating procurement tasks.



Streamlined procurement processes and improved purchase order accuracy.



In addition to the process and efficiency improvements, the reporting and visibility are a game-changer. Our people will be able to take their minds off solely what needs to be done in the next hour or two and shift their focus to be more strategic. We will be able to look ahead to the next three months and beyond.

Matt Woolhouse, Finance Director at OS Doors